



BluWave Service Product Fact Sheet

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BluWave Service

After-sales service is pivotal to customer satisfaction and customer retention. BluWave Service - a companion product to BluWave CRM - is the simple and effective solution for managing all your after-sales processes.

It costs businesses six times more to acquire a new customer than to retain an existing one. Strengthen the bonds you have with your existing customers and ensure continuous company growth with this powerfully efficient software.

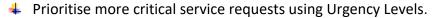
Service Manager Dashboard

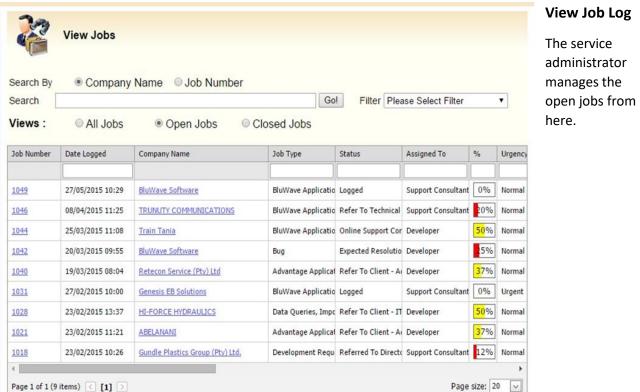
The dashboard has graphical displays of the open jobs by type and urgency as well as a view of any new service requests that require processing.



BluWave Service features enable you to:

- Enjoy Automatic Logging of service requests from a customer email.
- ♣ Easily design your own "process" for each type of service request; from telephonic support to onsite repairs, services and installations.
- Manage customer equipment with warranty and service contract expiry dates and proactive service cycles.
- ★ Keep your team members and customers informed of the job progress, status and required actions with Built In Workflows using email.
- Control time frames for each step in in the job process using escalation features.
- Generate Service Quotes with a management approval process (through BluWave CRM).



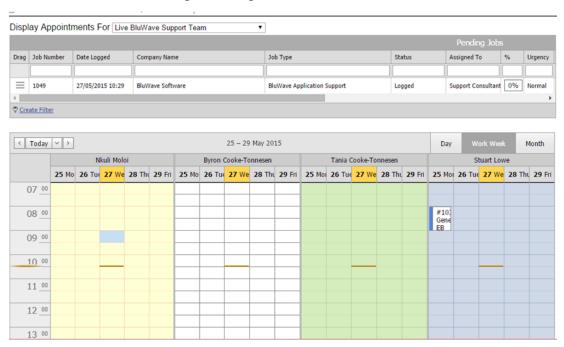


- Allocate work across your team comfortably using Visual Technician Scheduler's simple drag and drop technology.
- Integrate with your Technicians' Outlook (or other) calendars.
- Send electronic job cards to the technician's mobile device.
- ♣ Electronic job cards can be updated offline even if no signal is available. The completed job cards will automatically synch back to your system once there is signal on the device.
- Copies of job cards automatically email to the system administrator and optionally to the customer.
- ➡ With the offline job cards you can record labour, materials, expenses and even capture signatures and photographs.
- Technicians pay a license fee and this allows him to install on up to 3 of his devices.
- Record parts and labour costs per job and manage quoted vs actual costs.
- Ensure that all work is billed appropriately.
- Receive prompts for due dates for servicing customer equipment.
- ♣ Track the efficiency and effectiveness of your service team with reports and statistical graphs of product performance statistics, customer response rates, repair history and fault code analysis by equipment type.
- Interpret analysis of customers, customer specific machines, technicians and product categories. (Detailed fault codes can even be tracked to analyse repairs by actual machine type!)

- Let service manager monitor volumes of work by urgency and job type with the Graphical Dashboard.
- Track repair and service history per specific (serialised) customer machine.

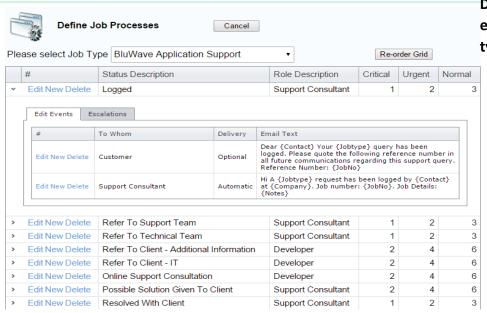
View Technician's Scheduler

BluWave Service can manage bookings of technicians from this Technician's scheduler.



Work Flows in BluWave Service

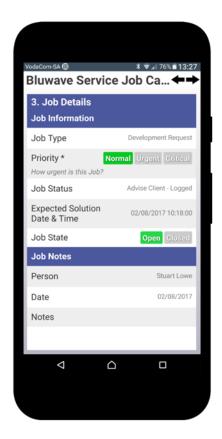
The user can define different work flows for different job types – any number of job types can be defined by the user.

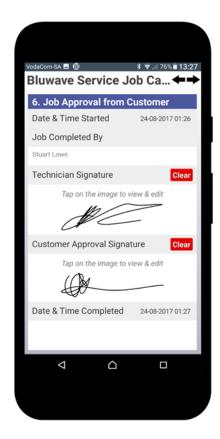


Define Work Flow processes, events and escalations for each type of job

Electronic Offline Jobs Cards

Electronic job cards can be updated offline even if no signal is available. The completed job cards will automatically synch back to your system once there is signal on the device. Copies of the job card document are automatically emailed to the system administrator and optionally the customer. With the offline job cards you can record labour, materials, expenses and even capture signatures and up to 6 photographs.





Benefits of Electronic Job Cards

- Save money, no need to print job card books.
- ♣ Increase efficiency, teams have all the information about the job on their mobile device, no time consuming calls to the office.
- ↓ Improve customer service teams are notified and job cards dispatched immediately upon creation a job. Your customers can also be notified of job statuses and expected arrival dates.
- No more missing signed job cards.
- Instant updates as the work is completed.
- Customers are automatically sent a copy of the electronic job card.
- No more missed invoices.

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Powerful, Affordable Relationship Management System

BluWave Software CC

Job No: 1399

Example of a completed job card

Mascot Security Job Card for: Completed by: Stuart Lowe Completed on: 01-Sep-2017 01:30

Client Details **Customer Acc No:** MAS001 Contact: Jacques Brits 011 453 9350 Customer Order No: Telephone: Customer Ref No: Cell: 083 452 1020

Email: jacques@mascotsafe.co.za Address:

Job Details

Job Type: **Development Request** Logged

Asset Details (If completed)

Product:

Serial Number: Agreement **Customer Asset No: Expiry Date:**

Job Notes:

Person: Stuart Lowe 04/09/2017

MFP Printer not printing properly. Keeps switching On and Off.

Action Taken: (Image/diagram below if required)

Person: Stuart Lowe Date: 01-Sep-2017 10:55

Removed panels from the printer to expose parts. Found that there were loose wires and partner to be replaced. Replaced power supply units and re connected wires properly. Also repaired paper feed mechanism. Tested all ok



Add up to 6 photographs

Job Costing Items:			
Category	Quantity	Selling Price	Description
Spares	1	1500	Power supply unit
Labour	4	500	Hours
Spares	2	159	Clips

Job Approval:

Jacques

01-Sep-2017 10:55 Date and Time Started **Completed By** Stuart Lowe

Technician Signature

Customer Signature

Date and Time Completed

01-Sep-2017 01:30

Custom Electronic Forms and Checklists

Easy to digitise your own electronic forms for the BluWave Service Mobile App. Most business have specific protocols to be followed. For example checklists for servicing or safety compliance, recording of key meter readings or measurements or generating certificates. We can add or the customer can design digital forms to be added to the mobile app as well as design the layout of the output forms or certificates to be sent from the device.

These forms can include:

- Tick Boxes
- Text Boxes
- Selection Boxes
- Photo, video & audio

- Signatures & Drawing
- QR or Bar Code Scanning
- GIS locations
- And more

