

## Workflow Keywords

We have added the following Workflow Keywords to the workflow functions as follows:

**1. Leads Workflow**

{Company} = Company Name  
{Surname} = surname  
{FirstName} = First Name  
{Tel} = Telephone No  
{Cell} = Cell No  
{Email} = Email address  
{Notes} = Notes

**2. Companies Workflow**

{Company} = Company Name  
{Contact} = Contact Name  
{Tel} = Telephone No  
{Cell} = Cell No  
{Email} = Email Address

**3. Opportunities**

{OppName} = Opportunity Name  
{ExpOrderDate} = Expected Sales Date  
{Prob} = Probability %  
{PotValue} = Potential Sales Value  
{QuoteExpiry} = Quote Expiry Date  
{QuoteDate} = Quote Date  
{QuoteNo} = QuoteNo  
{Company} = Company Name  
{DateLogged} = Date Logged  
{Contact} = Contact  
{Notes} = Notes  
{Cell} = Cell  
{Tel} = Tel  
{Email} = Email

**4. Current Products**

{PurchaseDate} = Purchase Date  
{AgreementExpiryDate} = Agreement Expiry Date  
{Notes} = Notes  
{PurchasePrice} = Purchase Price  
{Product} = Product Description  
{AssetNo} = Asset No  
{Contact} = Contact  
{Cell} = Cell  
{Tel} = Tel  
{Email} = Email